

Merger & Acquisitions

Solution Brief

Challenges

Assessing the cybersecurity posture of a target partner and any associated risk in an M&A process poses several challenges. In many cases, accurate and comprehensive information about the target partner cybersecurity controls is lacking. In others, there is no proper assessment and documentation of third-party risks. Also, either of the two companies might have insufficient cybersecurity expertise to accurately assess the overall cybersecurity health of the partner.

Cultural differences between the two entities further complicate a comprehensive evaluation of the cybersecurity posture.

Yet, insufficient scrutiny of their threat exposure risks leading to financial losses, legal and regulatory entanglements, damage to reputation, and more.

Overview

With the target partner's consent, the Cymulate security validation technology runs on their infrastructure to map security gaps. This provides a clear assessment of the cybersecurity risk associated with the potential acquisition and facilitates making informed decisions about future investments.

These assessments aid in due diligence, identification of issues to be addressed before and during the infrastructure merge, and strategic planning following the M&A regarding the merging of tools, platforms, and other applications.

Benefits

- Comprehensive and evidence-based risk assessment
- Substantial savings of resources
- Remediation guidance for corrective actions

Running a Cybersecurity Due Diligence with Cymulate



ASSESS

Test the cybersecurity resilience of the target organization



EVALUATE

Measure the security impact of connecting with the acquisition's infrastructure



DOCUMENT

Collect all relevant information in customizable automatically generated reports



NEGOTIATE

Use the potential security impact as an argument in pre-acquisition undertakings

Main Features



360° visibility into the partner's infrastructure threat exposure and potential impact of security gaps. This achieved through:

- **Agent-based assessment** of the target partner's security controls for block and detection rates, determining if the current controls are effective or should be replaced.
- **Agentless evaluation** of permeability to attacks through end-to-end outside-in attack simulations.



Automatically generated technical and executive reports accelerating communication between executives and technical members of the due diligence team.

Case Studies and Customer Success Stories

“ Cymulate provides me cybersecurity visibility and resilience metrics enabling us to take data driven decisions. With Cymulate I can identify unintended consequences of ongoing business-as-usual IT changes and their end-to-end testing coverage provides me the confidence that key controls are functioning optimally all the time. ”

Arkadiy Goykhberg, CISO, DMGT

[Read more](#)

“ The ultimate business objective for security is to, without sounding cliché, be a business enabler and keep the business running... I like to use phrase 'Conduct Business Securely' and that's one of the taglines in our strategy. ”

Ben Bennett, Chief Information Security Officer, ISIO

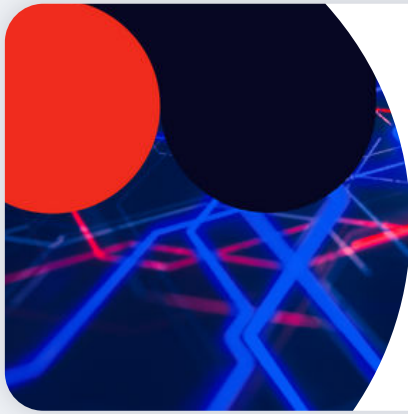
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“ Cymulate facilitates data driven conversations at both the operations and business level. We can quantify the risk of doing business, justify compensating controls that reduce the risk levels and validate their effectiveness. ”

Dan Baylis, Group Security Operations Manager, Quilter

[Read more](#)

Additional Resources



How To Continuously Validate Security Posture

[Read more](#)

Backed by the Industry

Awards and Accolades



About Cymulate

Cymulate provides organizations with comprehensive security control validation and in-depth insights into breach feasibility. This modular solution addresses a wide variety of business and technical use cases and scales from out-of-the-box simulations to full customization for advanced attack simulations. With Cymulate, companies assess, optimize, rationalize, and prove their security program with minimal resource investment. Security professionals and business stakeholders leverage these insights to reduce cyber risk, justify investments, provide proof of security resilience to executive leadership, and to gain evidence for compliance and regulatory purposes.

Contact us for a live demo, or get started with a free trial

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info@cymulate.com | www.cymulate.com